

Pennsylvania Shakespeare Festival
Current & Previous Fiscal Years' Budgets with Previous Fiscal Year Actuals

(excludes in-kind)

Income			ORIGINAL	COVID
	FY 2019 Budget	FY 2019 Actual	FY 2020 Budget	FY 2020 Budget
4000 · Income - Ticket Sales				
4100 · Contributions, Grants and Gifts				
Ordinary 4175 · WillPower/Education Income				
4200 · Gala				
4300 · Advertising Income	1,043,777	1,022,764	1,106,582	0
4330 · Raffle	413,348	451,323	426,598	533,698
4360 · Specialty Dinners	172,967	163,052	176,140	176,140
4400 · Concession Sales	130,000	150,330	140,000	75,000
4500 · Other Income	36,500	29,793	36,500	0
4550 · Change Capital released into operating	38,000	40,000	38,500	0
4700 · Interest and Dividends	12,100	13,186	12,250	0
4740 · Endowment Distribution	39,000	49,403	43,900	0
Total Income	3,500	3,408	3,500	3,000
	42,000	10,000	55,000	0
Expense	345	481	375	300
5000 · Artistic Company	168,000	198,900	181,100	197,000
5200 · Production Personnel	\$2,099,537	\$2,132,640	\$2,220,445	\$985,138
5300 · Administrative Staff				
5400 & 5500 · Production Costs				
5600 · Development	417,374	419,992	454,456	63,374
5700 · Marketing & Promotion	254,467	267,082	276,586	24,250
5800 · Publications	368,803	347,561	372,094	326,264
5900 · Office Expenses	277,318	293,823	322,692	40,390
6000 · Consultants (audit & SP)	43,480	43,328	43,480	20,100
6050 · Auditions	125,075	121,387	125,075	63,390
6100 · Insurance	33,650	32,803	33,825	450
6115 · Automobile Expense	40,215	38,377	37,855	26,955
6150 · Company Meetings & Events	13,340	12,090	13,620	13,520
6350 · Gala Expenses	21,585	23,805	24,615	21,070
6400 · Concession Expenses	42,788	38,350	44,206	19,388
6500 · Benefits & Payroll Taxes	1,000	221	1,000	750
6600 · WillPower/Education Expenses	18,470	19,690	18,220	6,700
6700 · Depreciation	50,000	42,314	48,500	17,500
Total Expense	23,950	34,399	28,450	4,025
	170,620	159,843	178,477	145,676
	164,570	163,052	166,951	161,131
	29,019	30,225	30,058	30,058
	\$2,095,724	\$2,088,342	\$2,220,160	\$984,991
Net Ordinary Income	\$3,813	\$44,298	\$285	\$147